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# Subcontractor Default Insurance

Subcontractor Default Insurance is a highly specialized product providing coverage to general contractors for direct and indirect costs of subcontractor defaults.

With SDI, the general contractor is in complete control of resolving the default without interference from the insurance company. Not only is this a significant operational advantage to the general contractor, but it also supports the obligations of meeting schedule commitments to the owner—an obvious advantage for both the owner and the general contractor.

We meet with every GC's key management team to understand their business processes and design the best possible program for their business.

## The Optio SDI Product

- Indemnification Coverage
- 2 Year Policy
- Per Loss Limit up to $50,000,000
- Policy aggregate limit up to $150,000,000
- Indirect cost limit of $5,000,000
- Minimum SIR of $750,000 and flexible co-pay options
- Post completion coverage of up to 10 years on most projects

## The Optio SDI Client

- Annual Subcontract volumes of at least $50 million
- Commercial General Contractors in the U.S its territories/possesions & Canada
- Multi-Family Residential
- Office/Retail Structures
- Commercial
- Senior Living
- Hospitality
- Healthcare facilities
- Government offices and facilities
- Educational structures/schools/religious
- Industrial

## Optio Underwriting Claims

Resolving claims in a common-sense manner is at our foundation. Optio will provide orientation and training sessions for claims notifications and reporting processes to ensure timely claims handling. We will also provide assistance and insights with the development of claims documentation and proofs of loss.

Our clients find confidence in the history of claims payments and strong financial ratings from Lloyds. Backed by the Lloyd's Central Fund Capital Structure, Llyod's has 350 years of claims paying history. Lloyd's enjoys strong financial security ratings from S&P "AA-" (Very Strong), Fitch "AA-" (Very Strong), A.M. Best "A+" (Superior), and Kroll Bond Rating "AA-" (Very Strong).

*"One of the biggest challenges faced by commercial general builders is risk of subcontractor non-performance. With the experience and insights offered by Optio's SDI risk engineers and account executives, we can not only help our clients better manage subcontractor performance risk, but can help them become better contractors and better businesses."*
***- Nathan Espe, Head of SDI***

## Optio Underwriting Capacity

Optio is a Managing General Agency. We contract with the highest rated insurance companies/ syndicates to underwrite on their behalf and provide the industry with a stable platform.

The Optio Underwriting insurance policy is issued by Lloyd's of London, the world's oldest recognized insurance organization. Each participant in the policy carries a Best Insurance Rating of 'A 15'. The long-term stability of this program is not based upon any one insurance company's changing underwriting appetite

If one participant on the Optio Underwriting wishes to exit the space, our London based team is always seeking out additional capacity.

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## About Optio

Optio Group is one of the largest independently owned specialty MGAs, combining expert underwriting with cutting-edge technology to deliver a wide range of innovative insurance products.

We specialise in complex and niche risks, offering market-leading expertise and a forward-thinking approach to managing risk more effectively. Through collaboration, innovation, and a commitment to strong, long-term partnerships, we aim to exceed expectations and bring greater efficiency to the market.

## The Underwriters MGA

By combining deep sector knowledge with a collaborative, people-first approach, we develop products, services and solutions that make a lasting impact and deliver sustainable underwriting profit. Across specialty insurance, underwriting and claims our focus is on building strong, long-term relationships that help our partners thrive.

From developing innovative underwriting strategies to delivering responsive claims handling, we work closely with our clients to understand their unique challenges and goals. This integrated approach allows us to offer more than just cover. We provide clarity, confidence and continuity in a constantly evolving market.

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